



Accendo Insurance Company

part of the CVS Health® family of companies and Aetna affiliate

New Medicare Supplement coming March 13

Accendo Insurance Company (ACC), part of the CVS Health® family of companies and Aetna affiliate, is introducing a Medicare Supplement product. Effective **March 13, 2020**, we will offer these new Medicare Supplement plans* with a **14% household premium discount** in 15 states: Arkansas, Arizona, Georgia, Iowa, Illinois, Indiana, Michigan, Mississippi, North Carolina, Nebraska, New Jersey, Oklahoma, Pennsylvania, South Carolina, and Tennessee. We'll continue to introduce the product in additional states as we receive state approvals.



Note: ACC Medicare Supplement is not replacing the existing entities in these states, but will be an additional option available to you and your clients.

You're ready to sell

If you're already contracted with Aetna Senior Supplemental Insurance, you don't need to fill out any additional contracting forms in order to sell ACC Medicare Supplement plans, as your existing contract will apply. You can start submitting applications on March 13.

If you want to recruit new agents to sell these plans, you can use our [online contracting tool](#) to get started.

You can order sales materials now

Ready to get these sales materials in your hands? [Order sales materials here](#) and navigate to your desired state, select "Enrollment kits for paper submission," then look for "Accendo Insurance Company" in the list of available options. **Note:** Brochures for Arkansas, North Carolina, and Pennsylvania are pending state approval and are not yet available to order.

It's easy to get quotes and submit applications

Starting March 13, you can get quotes using our free [Quotes on the go](#) app (available in the Apple store and Google Play store) and you can submit electronic applications through [Aetna Quote & Enroll](#).

We will accept both electronic and paper applications for these new plans starting **March 13, 2020**.

We're here to help

You'll continue to have the same great home office support for ACC Medicare Supplement that you already know. If you have any questions, you can contact our [regional sales management](#) team or Agent Services at **866-272-6630**.

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